

# Financing Services

Sparkfund's flexible project finance division is designed to meet the evolving needs of the energy transition.

With over \$750 million dollars of standing project capital, and a variety of flexible financing options, we can offer a customized solution designed to help you achieve your sustainability, project and budget goals.



## Life with Sparkfund

- Competitive cost of capital
- Flexible transaction size (\$100k - \$10mm +)
- Simple Templated Contracts
- Turnkey service: underwriting, contracts, servicing
- Support for a wide range of energy systems
- Options for on-bill (utility) payments

## By the numbers

**\$325mm+**  
Deployed

**597mm+ lbs.**  
CO2e Reduced

**500+**  
Sites Impacted

## Our solutions

- **Project finance for energy systems**
  - Loans
  - Leases
  - Construction finance
  - Tax equity and transferability credits
- **Third-party ownership**
  - As-a-service
  - Power purchase agreement
  - Solar service agreement
- **Programmatic capital & structuring**
  - Project development capital facility creation
  - Special purpose vehicle (SPV) capital fund structuring

## Who we serve

- **Utilities** looking to deploy funds without the need to manage specialty project financing for their consumers
- **Building owners** looking for a cost-effective way to accelerate their energy transition goals
- **Project developers and energy services providers** looking for cost-competitive and well-matched capital
- **OEMs and technology providers** looking to embed financing into their products

# As your **energy transition partner**, our flexible financing solutions empower you to seamlessly and efficiently implement energy projects—regardless of size, scope or budget.

## Case Study 1

A cloud-based energy services company seeking financing solutions to procure and deploy energy generation equipment to power their cloud computing services.

### PROBLEM

The company's primary focus is identifying flare gas emissions that can be reduced and converted into energy to power AI computing needs. Due to the capital-intensive nature of this process, they were seeking a partner that could offer financial solutions to support their unique business model.

### SOLUTION

Sparkfund's financing services team worked with the company to identify their specific capital needs and budget, then sized, structured and presented them with a customized energy equipment financing solution. The company ultimately choose to work with Sparkfund to take advantage of our competitive terms, flexible payment options, comprehensive relationship management, and ability to align with their business strategy. Working with the company and its vendors, Sparkfund successfully managed all aspects of creating and administering a loan facility that scales with their continued growth.

### At-a-Glance

- ✓ **Deployed:** Over \$70M at a competitive rate
- ✓ **Contract style:** Capital lease
- ✓ **Natural gas generators procured:** 56
- ✓ **GhG emissions reduction:** 2,043,951,210 lbs

## Case Study 2

A unregulated utility provider seeking financing solutions to expand their resiliency-as-a-service offering.

### PROBLEM

The utility was seeking a partner to provide reliable and flexible capital solutions to expand their resiliency-as-a-service offering to fund energy projects for their commercial and industrial customers. As a young company, the utility needed a lender that understood the market, and was creative enough to adapt and support the needs of their growing energy solutions business.

### SOLUTION

The utility ultimately selected Sparkfund as their financing services provider because of the solution's competitive pricing and flexible deal structuring. A pass-through loan was provided where Sparkfund could provide financing on the back end of signed contracts between the utility and their customers. In addition to competitive pricing and flexibility, Sparkfund provided the utility with a project funding facility with clear guidelines, and ultimately a solution that provided them with the confidence to go to market with their as-a-service product.

### At-a-Glance

- ✓ **Number of projects:** 3
- ✓ **Average ticket size:** \$750K
- ✓ **Financing term:** 10 years

Contact us today to learn how we can help you achieve your energy transition goals.

Get Started

(844) 867-7275 | [sparkfund.com](https://sparkfund.com)

